



Marc LAMBOTTE

General Manager Belgium
VP & GM Benelux & Nordics, S&T
UNISYS BELGIUM NV/SA

Belgian, born on 07.03.1956

E-mail: marc.lambotte@be.unisys.com

Languages:

Dutch, French, English.

Education:

Teacher, Hoger Pedagogisch Instituut,
Antwerp, Belgium

Career:

Marc Lambotte started his career with Unisys Belgium in 1985 as a trainer in the Customer Education department. He became product manager for a mainframe product line and was promoted in 1992 to marketing and sales support manager for enterprise servers in Europe. In 1995, Marc Lambotte assumed a sales management role, responsible for handling one of Unisys largest customers. Two years later he was named vice president, Enterprise Server Systems, Europe Middle-East & Africa (EMEA), and was promoted in 1999 to director, ClearPath business initiatives in EMEA. As of April 2004, Marc Lambotte held the position of vice president, ClearPath sales for Europe, and became a leader in Belgium's local management team. He was appointed Country General Manager Belgium & Luxemburg in May 2005. Since 2008 he combines his function of Managing Director of Unisys Belgium NV with that of VP & GM Europe North, S&T

Memberships – Clubs:

AmCham - Voka – Agoria – CIONet –
Piazza Club – ADM – Cercle de Lorraine

Hobbies:

Motorcycling, karate & photography

Personal views on business life:

Pride generates business.

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UNISYS BELGIUM NV/SA

Activity sector:

Unisys is a worldwide technology services and solutions company and provider of solutions for secure business operations.

Address:

Avenue du Bourget, 20 Bourgetlaan
B-1130 Brussels

Telephone: 02/728.07.11

Telefax: 02/726.68.10

Internet: www.unisys.be

e-mail: unisysbelgium@be.unisys.com

Company origin (date of creation):

1987, through the merge between Burroughs, existing in Belgium since 1925 and Sperry Univac, existing in Belgium since 1955.

Belongs to a holding/group:

Unisys Corporation – with 30,000 employees in more than 100 countries. Revenue in 2007: \$5,65 billion

Country General Manager:

Marc LAMBOTTE

Executive Assistant:

Emma VERSCHAEREN,
Nico RAMAN

Managing Partner Global Industries Continental Europe:

Bart STEUKERS

HPC Director, Cluster North:

David GRAY

Financial Director:

Gilbert WILMART

General Counsel:

Benoît PIRLOT de CORBION

Human Resource Business Partner for Continental Europe:

Filip ROELS

Marketing Manager:

Mic ADAM

Turnover in 2007:

168.2 million \$

Manpower:

350 employees

Unisys offers:

Unisys business strategy is built on the company's strength in delivering solutions secure business operations. Creating visibility is done throughout all layers of the enterprise: exposing cause-effect relationships between strategy, business processes, applications and infrastructure. To help our clients achieve secure business operations, our consultants apply Unisys expertise in the following domains:

- Consulting
- Systems integration
- Outsourcing
- Infrastructure
- Server technology

Unisys solutions offering focuses on four strategic areas:

Outsourcing: Unisys IT outsourcing ranges from the desktop to the data centre. We also serve the business process outsourcing market in remittance and check processing. We are one of the largest global outsourcing providers of technology support and maintenance.

Enterprise security: Unisys has strong credentials to build on in the security arena. We've created national ID cards, registered traveller systems, authentication for visitors entering a country, and biometric access controls.

Open Source: We integrate open source servers, middleware, databases and applications into an end-to-end "stack".

Microsoft: We deliver Microsoft solutions at an enterprise scale, including enterprise-class servers and services to gain the economic benefits of a uniform Microsoft platform from the data center to the desktop.

Technology: In addition to our focus solutions, we continue to invest in our ClearPath and ES7000 enterprise server platforms. We remain strongly committed to these systems.

The Unisys approach and its people:

Precision thinking and relentless execution drive our clients' business transformation. The differentiator in our end-to-end approach is the 3D-Blueprinting, a business blueprinting methodology that integrates business vision and IT execution, allowing you to know the results of your business decisions before you make them, the benefits of spending money before you spend it, and to make changes in the full knowledge of what the consequences will be – across your entire organization. We ask our clients: How can you secure what you can't see?



GET MORE CONTROL BY CONTROLLING LESS. UNLEARN OUTSOURCING.

Gaining control and flexibility through outsourcing isn't a contradiction. At least not for those who've unlearned outsourcing misconceptions and know the true benefits of outsourcing. Unisys Outsourcing Solutions are tailored to provide the best fit for your organization and change as your needs change. Our solution design models enable us to collaboratively define your initial service requirements and fine-tune service management over time. Whether you're expanding into new markets or integrating for growth in existing ones, Unisys Solutions for Secure Business Operations provides better control of your business performance and your customer experience. Perfect for unleashing your full business potential. Unlearning is just the beginning.

Security unleashed.

UNISYS

Secure Business Operations. imagine it. done.